



# Co-Founder and CEO, neurodAignostics

## Role profile

### About neurodAignostics

neurodAignostics AG. is a Swiss MedTech startup incubated at the University of Zurich. We pioneer the digital transformation of cognitive assessments using artificial intelligence. By leveraging advanced AI and sensing technologies, neurodAignostics provides an automated scoring and report writing platform to neuropsychologists. Our tool enhances diagnostic accuracy and efficiency. Our solution seamlessly integrates with existing clinical workflows, reducing assessment time from hours to seconds, and enabling clinics to increase their capacity and revenue potential. As a spin-off from a top-tier university research lab, neurodAignostics is an Innosuisse project grant recipient (2025).

We seek a full-time **Co-Founder & CEO** to join our multidisciplinary team, to contribute drive and expertise in business development, fundraising, and strategic partnerships. This position offers a great opportunity to work in a fast-paced startup environment, and to tackle a real-world problem by creating a market leader in AI-powered neuropsychological assessment. It is a particularly exciting time to join as we prepare for market entry.

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### Key responsibilities

- **Business strategy & leadership:** Refine and execute the company's vision, strategy, and business model, ensuring market success and scalability, and navigating global expansion.
- **Fundraising & investment:** Secure funding through angel investors and venture capital.
- **Commercialization & market entry:** Lead go-to-market strategy and commercialization of our AI-driven cognitive assessment platform.
- **Partnership & sales growth:** Build relationships with healthcare providers, insurance companies, neuropsychologists, professional associations, and clinical trial organizations to drive product adoption.
- **Team building & culture:** Assemble and lead a lean, high-performing team. Nurture a culture through which psychological safety empowers innovation, execution, and growth.

## Candidate profile

### Core requirements

- Proven track record in business development and finance, fundraising, and people management in the health sector.
- Strong leadership, negotiation, and communication skills, with the ability to inspire and drive cross-functional teams and to strategically engage stakeholders.
- Fluent in both German and English, effectively leading sales, negotiations, and stakeholder communications in both languages.
- Prior experience in DACH healthcare markets.
- Demonstrated proficiency in CRM systems (e.g., HubSpot) and productivity platforms (Microsoft Office, Google Workspace); generally adept at using technology to optimize workflows, streamline operations, and enable sustainable, scalable growth.

### Additional desirable qualifications

- VC-backed startup/scaleup experience highly preferred, ideally with regulated SaaS, digital health or SaMD solutions.
- Established professional network across hospitals, insurers, and clinical research organizations.
- Familiarity with the US healthcare market and its regulatory frameworks for AI-based medical solutions.
- Proven track record in B2B sales and strategic partnerships across healthcare, life sciences, or insurance sectors.
- Understanding of AI-driven healthcare innovation, including applications in neuropsychology.

### Personal traits:

- **Entrepreneurial mindset** with a passion for getting things done, spotting opportunities, taking calculated risks.
- **Hardworking, competitive, resilient and adaptable**, able to thrive in an early-stage startup environment.
- **Willingness to travel** in the EU and US.

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## What we offer

- **Co-founder equity stake**, plus start-up adjusted salary with compensation growth contingent on successful fundraising.
- A **high-impact role** at the intersection of **AI, neuropsychology, and medical innovation**.
- The opportunity to lead a **diverse and high-performing team** toward success.
- **Flexibility** in working hours and location.

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## Application process

Are you ready to **lead an AI-driven medtech startup**? We'd love to hear from you! Please send your CV and cover letter to [perrine@neurodaignostics.com](mailto:perrine@neurodaignostics.com). Please ensure you address the following two questions in your cover letter:

- Why do you think you are the right candidate?
- What is interesting for you in this opportunity?